

Southwest Florida's Top Realtors in 2011

By Michael Braga, Herald-Tribune
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Robert Melvin

Agent	Firm	List Side	Sales Volume	Buy Side Closings	Sales Volume	Total Sides	Sales Volume	Average Sales Price
1) Robert Melvin	Gasparilla Properties	19.5	\$24.1 million	23	\$28.1 million	42.5	\$52.2 million	\$1,215,262
2) Judy Kepcz-Hays	Coldwell Banker	16	\$29.3 million	10	\$15.67 million	28	\$44.9 million	\$1,730,288
3) Reid Murphy	Developers Realty	9	\$19.57 million	7	\$20.65 million	16	\$40.2 million	\$2,514,063
4) Roger Pettingell	Coldwell Banker	24	\$23.8 million	12	\$15.75 million	36	\$39.5 million	\$1,099,065
5) Barbara Ackerman	Coldwell Banker	28	\$30.56 million	11	\$7.09 million	39	\$37.6 million	\$965,406
6) Candy Swick	Candy Swick	62	\$15.14 million	72	\$19.87 million	134	\$35 million	\$261,379
7) Gregg J. Bayer	Coldwell Banker	36	\$20.48 million	23	\$11.34 million	59	\$31.8 million	\$539,485

8 – Albert	Re/Max	295.5	\$30.06	0	0	295.5	\$30.06	\$101,577
Dumas	Alliance		million				million	
9) Lynne	Coldwell	28.5	\$20.28	14	\$9.19	42.5	\$29.4	\$685,744
Koy	Banker		million		million		million	
10) Bill	Hook &	306.5	\$27.6	15	\$980,265	321.5	\$28.5	\$88,783
Howell	Ladder		million				million	
11) Randy	Gasparilla	9	\$18.2	8	\$9.6	17	\$27.8	\$1,639,559
Wojcik	Properties		million		million		million	
12) Bruce	Coldwell	29.5	\$20.04	8	\$6.24	37.5	\$26.2	\$691,822
Myer	Banker		million		million		million	
13) Diane	Jennette	17	\$12.04	17	\$12.04	34	\$24	\$708,609
Hunter	Properties		million		million		million	
14) Brian	Five Star	119	\$18.7	31	\$5.3	150	\$24	\$160,149
Helgamo	Realty		million		million		million	
15) Luke	Re/Max	69	\$16.65	32	\$7.3	101	\$23.9	\$237,596
Andreae	Harbor		million		million		million	
	Realty							
16)	Medallion	50	\$14.8	26	\$7.67	76	\$22.4	\$295,706
Charles	Real		million		million		million	
Tokarz	Estate							
17) Kim	Michael	7	\$11.9	2	\$10.35	9	\$22.2	\$1,484,933
Ogilvie	Saunders		million		million		million	
18) Alan	Island	23	\$12.5	13	\$7.86	35	\$20.3	\$582,364
Galletto	Real		million		million		million	
	Estate							
19)	Signature	22.5	\$15.1	9	\$4.48	32.5	\$19.5	\$593,758
Teresa	Sotheby's		million		million		million	
Hayes								
20) Louis	Coldwell	6	\$4.44	5	\$15.11	11	\$19.5	\$1,777,618
Wery	Banker		million		million		million	

21)	Michael	6.5	\$13.98	5	\$5.5	11.5	\$19.4	\$1,624,500
	Deborah Saunders		million		million		million	
	Beacham							
22)	Linda Michael	7	\$14.59	2	\$3.975	9	\$18.6	\$2,063,333
	DickinsonSaunders		million		million		million	
23)	May Re/Max	181.5	\$17.77	3	\$108,725	184.5	\$17.9	\$96,685
	Aston Alliance		million				million	
24)	Coldwell	12.5	\$5.77	11	\$11.8	23.5	\$17.6	\$734,329
	Patrick Banker		million		million		million	
	DiPinto							
	III							
25)	Joe Re/Max	40	\$5.5	38	\$11.9	78	\$17.4	\$223,277
	Cleary Alliance		million		million		million	

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